

# ALESSANDRO VINCI

PHD STUDENT - MANAGEMENT OF INNOVATION,  
SUSTAINABILITY AND HEALTHCARE

MANAGEMENT AND HEALTHCARE (MES) LABORATORY  
SANT'ANNA SCHOOL OF ADVANCED STUDIES (PISA)

## WORKING EXPERIENCE

nt - [REDACTED] May 2021 - on going

Main functions:

- Supervise and contribute to the activities of international and European projects (HSPA Croatia), including coordination, public disclosure of results (speakers) and management and completion of deliverables. Participation in international expert forums (HSPA Community of Practice) for knowledge sharing and networking.
- Organization of major internal and external events at the Laboratory including annual conferences for presenting evaluation results, international workshop for EU projects, retreat and team-building activities.
- Monitor and manage the "Performance Evaluation System" for Italian regions (IRPES) and Tuscany, created by Sant'Anna School of Advanced Studies, including speaking engagements in major events and meetings.
- Computation and analysis of Key Performance Indicators (KPIs) for evaluating healthcare systems performance in different areas (digital health and mortality rates).
- Elaboration and editing of laboratory's Annual Reports using Indesign and other graphical softwares.
- Cultivate relationships with key stakeholders in the Tuscany region and the Network of Participating Regions.
- Conduct in-depth research analysis, individual and team research activities, and handled intricate databases.
- Engaged in teaching activities, sharing expertise in research themes like healthcare performance evaluation, digital health, and health management.

er Trainee - Marketing Division

Jan 2020 - Jul

Main functions:

- Executed and managed diverse marketing activities, including event marketing, marketing campaigns, promotions, and loyalty programs, to achieve brand objectives.
- Collaborated closely with Brand Managers, Marketing Directors, and external partners.
- Orchestrated the organization of events, ensuring seamless execution from planning to implementation. Managed team retreats independently, enhancing cohesion and skill development.
- Oversaw budget planning and analysis for optimized resource allocation.
- Conducted ongoing analysis of company product performance and market trends, both internal and competitive.

rvise Sep 2019 - Ma

Main Functions:

- Managed audit processes for loans, grants, and financial activities involving diverse entities.
- Oversaw IT system, analyzed Grants portfolio, and developed financial instruments.
- Drafted and reviewed precise financial terms in "Grant Agreements" (contracts).
- Managed the organization of internal (annual retreat) and external events for effective engagement.
- Conducted compliance reviews for EU-funded grants.
- Analyzed insolvency risk using Transparency International's Corruption Perceptions Index (CPI).

## CONTACTS

in [www.linkedin.com/in/avinci94](https://www.linkedin.com/in/avinci94)



## EDUCATION

Sant'Anna School  
of Advanced Studies

2022 - on going  
Pisa



Phd in Management of  
Innovation Sustainability and Healthcare

Università degli studi  
Internazionali di Roma  
(UNINT)

2017 - 2019  
Rome



**110/110 with honor and special mention**

Master's Degree in Economics and  
International Management - curriculum:  
International Relations (LM-77)

Università degli  
studi di Messina  
(UNIME)

2013- 2016  
Messina



**110/110 with honor**

Bachelor's Degree in Political Sciences and  
International Relations (L-36)

Liceo Scientifico  
G. Seguenza

2008- 2013  
Messina



**Final Mark: 99/100**

Scientific High School Diploma

## LANGUAGE SKILLS

- **Italian** = Mother Tongue
- **English** = Proficiency (C1)
- **French** = Basic (B1)

## OTHER ACTIVITIES AND PROJECTS

### Students Representative - PhD Course in Management of Healthcare

Oct 2022 - On going

As a student representative, I facilitate open discussions between students, faculty, and administrative staff to address and advocate for the needs and concerns of the course attendees.

### Students Representative - "Commissione Pari"

Sep 2018 - Dec 2018

As Student Representative, I ensured compliance with equal opportunity regulations and worker well-being, following national and EU norms. I advocated for student concerns, facilitating their discussion, and played a supporting role in drafting minutes and statements.

Jan 2015 -

My primary responsibilities included promoting the organization's mission and related events, as well as providing mentoring functions for new participants.

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I participated in the United Nations simulation organized by the "Giovani nel Mondo" Association. The event aimed to replicate key UN commission meetings. I acted as a journalist for the international outlet "Al-Jazeera" and was honored with the "Best Journalist 2014" award.

## SCIENTIFIC PUBLICATIONS AND CURATORSHIP

Nuti S., Vinci A., Vola F. (2021), **"Stato e Regioni: la Performance dei Sistemi sanitari regionali"**, La Rivista delle Politiche Sociali, 2(1), pp. 99-125.

Lupi B., Vinci A., Vola F., "Stato di salute della popolazione", pp. 75-81 in Vainieri M., Vola F., D'Orio G., Cerasuola D., Parenti A., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2020**, (2021), ETS.

Vinci A., Vola F., "Prevenzione Collettiva", pp. 151-157 in Vainieri M., Vola F., D'Orio G., Cerasuola D., Parenti A., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2020**, (2021), ETS.

Guidotti E., Murante A.M., Vinci A., "Responsiveness e Comunicazione", pp. 251-260 in Vainieri M., Vola F., D'Orio G., Cerasuola D., Parenti A., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2020**, (2021), ETS.

Vinci A., "Stato di salute della popolazione", pp. 79-83 in Vainieri M., Vola F., Ferrè F., D'Orio G., Cerasuola D., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2021**, (2022), ETS.

Benedetto V., Bonciani M., Corazza I., D'Orio G., Ferrari A., Furmenti M.F., Moretti G., Novaro R., Vinci A., "Strategie sanitarie regionali", pp. 93-145 in Vainieri M., Vola F., Ferrè F., D'Orio G., Cerasuola D., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2021**, (2022), ETS.

Vinci A., "Prevenzione collettiva", pp. 159-163 in Vainieri M., Vola F., Ferrè F., D'Orio G., Cerasuola D., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2021**, (2022), ETS.

Barsanti S., Benedetto V., Bonciani M., Corazza I., De Vita E., D'Orio G., Ferrari A., Ferrè F., Furmenti M.F., Longhi S., Novaro R., Mavillonio M.S., Murante A., Pardini E., Pennucci F., Spataro V., Vinci A., "Resilienza", pp. 349-373 in Vainieri M., Vola F., Ferrè F., D'Orio G., Cerasuola D., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2021**, (2022), ETS.

Vinci A., Mazzi C., Pirrotta L., "Sanità Digitale", pp. 159-163 in Vainieri M., Ferrè F., D'Orio G., Cerasuola D., Nuti S. (a cura di), **Il Sistema di Valutazione della Performance della Sanità Toscana, Report 2022**, (2022), ETS.

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## SOFTWARES AND PROGRAMMES

- Windows;
- MacOS;
- MS Office;
- Outlook;
- OracleBI;
- PeopleSoft;
- SAS;
- R;
- Html;
- InDesign;
- PowerBi;
- Canva.

## CERTIFICATES AND AWARDS

- Cambridge Esol;
- Basic Life Support (BLS);
- ECDL Standard;
- "Scuola di Scienza della Politica";
- Scholarship "Onore al Merito" 2014;
- Scholarship "Onore al Merito" 2015;
- Scholarship "LazioDiSCo" 2018.

## TEACHING ACTIVITY

- Managerial Training Course on "Performance Evaluation" for Directors of the firefighters, June 2021, Rome;
- Lesson on "Performance Evaluation" to the students of the Master's Degree in Management of Innovation, 2022, Pisa;
- October 11, 2022 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXX Edition - a.y. 2021/2022 - teaching assignment
- Nov. 09, 2022 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXX Edition - a.y. 2021/2022 - teaching assignment
- June 07, 2023 - Management Training Course for "Complex Facility Managers and Aspiring Healthcare Directors" XXXI Edition - a.y. 2022/2023 - teaching assignment
- May 26&27, 2023 - c4032 Management Training Course for Complex Facility Directors - at "Villa Umbra, Udine" - teaching assignment with compensation
- June 14, 2023 - Management Training "Course for Complex Facility Managers and Aspiring Healthcare Directors" XXXI Edition - a.y. 2022/2023 - co-teaching assignment
- Oct. 24, 2023 - Advanced training course in "Course of revalidation of the certificate of managerial training for Managers of Complex Structure" VI Edition - a.y. 2022/2023 - teaching assignment