

**Annex**  
**International Ph.D. in Management**  
**Innovation, Sustainability and Healthcare**

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<b>Brief description</b>	<p>In line with the standards of excellence pursued by the School, the International PhD in Management is a three-year training path leading to research activity in the public and private domain and skilled managerial jobs at public and private organisations.</p> <p>The programme examines the main themes of management, together with essential teachings, especially from a methodological viewpoint, for the conduct of research activities in the field of social sciences.</p> <p>For further information:  <a href="http://www.santannapisa.it/it/formazione/phd-management-innovation">http://www.santannapisa.it/it/formazione/phd-management-innovation</a>  <a href="http://www.phdmanagement.sssup.it/">http://www.phdmanagement.sssup.it/</a>  <a href="http://www.gssi.infn.it/index.php/it/">http://www.gssi.infn.it/index.php/it/</a></p>	
<b>Language</b>	English	
<b>Duration</b>	3 years	
<b>Curricula</b>	<b>Innovation, Sustainability and Healthcare</b>	<p>This is the “historical” curriculum of the PhD in Management, which represents all three main research areas of the Institute of Management.</p> <p>The <i>Innovation, Sustainability and Healthcare</i> curriculum closely examines the main themes of management, together with the fundamental teachings, especially from a methodological viewpoint, for the conduct of research activities in the field of social sciences. Particular attention is given to the themes in connection with:</p> <ul style="list-style-type: none"> <li>• The management of processes for <b>innovation</b>, development and adoption of advanced technologies, technology transfer, the creation of new enterprises, the analysis of the performance and competitiveness of enterprises, institutions and local, regional and national systems in an international perspective, the Open Innovation paradigm;</li> <li>• <b>sustainability</b>, in terms of environmental management, enhancement of renewable energy sources, quality of the food chains and tourism industries, with regard to public authorities, businesses and entire geographical areas;</li> <li>• <b>healthcare</b>, understood as development of governance models and instruments to support individuals working in the healthcare system in healthcare management and innovation processes, performance assessment processes to measure the capacity of the healthcare system, and of the companies making up the same, to be effective and efficient, providing appropriate services in line with the needs of the population.</li> </ul>
	<b>Change and Complexity Management</b>	<p>This curriculum was introduced in the 2014/15 academic year, thanks to collaboration with the Gran Sasso Science Institute. It is an interdisciplinary training path focused on two themes in particular: “disaster management” and “smartcommunities”.</p> <p>The Course is oriented towards research activity in the public and private domain and skilled managerial jobs at Italian and international public and private organisations. <u>The first year of the programme will take place in Pisa, the second and third in Aquila, at the GSSI.</u></p>



<p><b>Number of positions available</b></p>	<p><b>7 with scholarship</b> (1 position is reserved for citizens of <b>NON-EU</b> Countries) of which:          - 5 funded by the Scuola Superiore Sant'Anna          - 2 funded by the Management and Health Laboratory of the Scuola Superiore Sant'Anna Institute of Management.</p>
<p><b>Scholarship amount</b></p>	<p><b>Euro 14.000,00</b> gross paid to payee in deferred monthly instalments          The gross amount includes social security contributions payable by the recipient</p>
<p><b>Submission deadline for the online application</b></p>	<p><b>19 May 2016 at 12.00 a.m.</b> (Italian time)</p>
<p><b>Documentation obligatory under penalty of exclusion, to be attached to the online application</b></p>	<ol style="list-style-type: none"> <li>1. photocopy of a valid identity document;</li> <li>2. CV;</li> <li>3. academic transcript or self-certification of the list of exams passed during the MSc degree course, indicating the mark received for each of them;</li> <li>4. abstract of their MSc thesis;</li> <li>5. <b>only for candidates who obtained their qualification abroad:</b> copy of the MSc Degree Certificate or equivalent qualification translated into Italian or English unless written in French, German or Spanish</li> <li>6. copy of any other qualifications or publications that the candidate deems relevant to the course (typewritten works are permitted);</li> </ol> <p><b>For NON-EU candidates only:</b> a detailed research plan in Italian or English of no more than 3000 words. It should be a three-year research plan containing details of:</p> <ol style="list-style-type: none"> <li>a. the title of the research; the scientific premises and relevant bibliography;</li> <li>b. the aim and expected results of the research project;</li> <li>c. the experimental and data analysis methods.</li> </ol> <p><b>The research plan submitted is not binding for the definition of the research plan to be carried out as part of the Programme.</b></p>
<p><b>Test examinations EU Candidates</b></p>	<p><b>Qualifications, Written test and Interview</b>          Selection will be performed through an <b>evaluation of the qualifications presented, a written test</b> in English or in Italian (on a theme of management) <b>and an interview</b>.          The Board will award a score out of one hundred, from 1 to 100.</p>
	<p><b>Written test</b>—maximum score possible: <b>30</b>          The written test will be on themes of management and can be conducted in Italian or English. Candidates may choose between more specialised themes of management and general management.  <b>Assessment of qualifications</b> - maximum score possible: <b>30</b>          The Examining Board will assess the CV of studies and any other scientific qualifications submitted. On completion of the assessment, the Board will express a concise judgement and award a score out of thirty.  <u>Those candidates obtaining a score of at least 21/30 in the written test and in the assessment of qualifications phase will be accepted for interview.</u>          The School will notify those candidates selected for interview in a timely manner of the day and time of the same, as well as of the score received in the assessment of qualifications phase, by writing to the email address specified in the application.  <b>Candidates are not required to be present during the assessment of qualifications.</b>  <b>Interview</b>—maximum score possible: <b>40</b>          The interview will consist in a general discussion including about the qualifications submitted and the written test, as well an oral test to verify the knowledge of a foreign language chosen by the candidate out of English, French, Spanish or German.</p>



	<p>Candidates obtaining a score below 28/40 in the interview will be excluded from the merit ranking list.</p> <p>In special cases, to be subjected to the opinion of the Board, the interview may be conducted as a video conference (using Skype). In this case, the identity document used in the online application form must be shown before the start of the test in order to enable identification of the candidate. It is in any case the candidate's responsibility to make sure that required hardware (PC, webcam) and software are available and that there is a reliable internet connection.</p> <p>70/100 is the minimum score for being added to the general merit ranking list.</p> <p>For candidates having equal merit on the general merit ranking list, preference will be given to the younger candidate.</p> <p>The School will notify only scholarship holders of their admission to the School, using the email address given in the application; the said scholarship holders will be required to confirm their acceptance by responding within 7 days, on pain of forfeiture and awarding of the position to the first suitable candidate on the ranking list.</p>
<b>Test examinations NON-EU candidates</b>	<b>Qualifications</b>
	<p>Selection will be performed through an <b>assessment of the qualifications presented</b>. The Board will award a score out of one hundred, from 1 to 100. Candidates obtaining a score below 70/100 will be excluded from the merit ranking list.</p> <p>The Examining Board will assess the CV of studies and any scientific qualifications submitted. The candidates should submit a research project of a maximum of 3,000 words. The candidate's research plan will be assessed in terms of both quality and feasibility and relevance with respect to the lines of research specified in the "brief description" section of this information sheet.</p> <p>One or more candidates may be interviewed via Skype at the discretion of the Board.</p> <p>The School will notify those candidates selected for interview in a timely manner of the day and time of the same, as well as of the score received in the assessment of the qualifications phase, by writing to the email address specified in the application.</p> <p>For candidates having equal merit on the general merit ranking list, preference will be given to the younger candidate.</p> <p>The School will notify scholarship holders of their admission to the School by writing to the email address specified in the application only; the said scholarship holders will be required to confirm their acceptance by responding within 7 days, on pain of the forfeiture and awarding of the position to the first suitable candidate on the ranking list.</p>
<b>Test schedule</b>	<p>Written test: <b>25 May 2016</b></p> <p>Assessment of qualifications: <b>31 May 2016</b></p> <p>Oral test: <b>21 June 2016</b></p> <p>The list of those eligible for the oral test will be published on the site by <b>10 June 2016</b>  <a href="http://www.santannapisa.it/it/phdmanagement-application">www.santannapisa.it/it/phdmanagement-application</a></p> <p>The general merit ranking list will be published on the page indicated above by 30 June 2016</p>
<b>Information</b>	<p><a href="mailto:info-phdmanagement@sssup.it">info-phdmanagement@sssup.it</a>          phone: +39.050.883.528 - +39.050.883.582</p>