



**Annex 5**  
**Ph.D. in Management**  
**Innovation, Sustainability and Healthcare**

<http://www.santannapisa.it/en/education/phd-management-innovation>

<b>Coordinator</b>	Prof. Fabio Iraldo e-mail <a href="mailto:fabio.iraldo@santannapisa.it">fabio.iraldo@santannapisa.it</a>
<b>Language</b>	English
<b>Duration</b>	3 years
<b>Number of positions available</b>	<b>4 with scholarship</b> (1 position is reserved for candidates who obtained their qualification at a non-Italian University) funded by the Scuola Superiore Sant'Anna
<b>Scholarship amount</b>	<b>Euro 15.343,28</b> gross paid to payee in deferred monthly instalments The gross amount includes social security contributions payable by the recipient
<b>Submission deadline for the online application</b>	<b>June 15<sup>th</sup>, 2021</b> at 12.00 a.m. (midnight) (Italian time)
<b>Documentation obligatory under penalty of exclusion, to be attached to the online application</b>	<ol style="list-style-type: none"> <li>1. photocopy of a valid identity document;</li> <li>2. CV;</li> <li>3. academic transcript or self-certification of the list of exams passed during the MSc degree course, indicating the mark received for each of them;</li> <li>4. abstract of their MSc thesis;</li> <li>5. <b>only for candidates who obtained their qualification abroad:</b> copy of the MSc Degree Certificate or equivalent qualification translated into Italian or English unless written in French, German or Spanish</li> </ol> <p>The documentation must also be accompanied, on plain paper, by a <u>research program</u> in Italian or English with a content not exceeding 3000 words.</p> <p><b>The research program submitted is not binding in the definition of the research program to be carried out within the PhD course and may therefore be subject to additions and changes, even significant.</b></p> <p>A <u>letter of motivation</u> from the candidate is also required, illustrating the reasons for choosing a PhD in management at the Scuola Superiore Sant'Anna di Pisa and motivating the desire to attend its courses.</p>
<b>Other documents</b>	<ul style="list-style-type: none"> <li>• <b>Submission of a maximum of three letters of reference</b> from scholars or teachers of the subject that present the candidate on the basis of elements of direct knowledge. Candidates may include the first name, last name, and institutional email address of the references in the application form. Teachers will receive a link where they can directly upload, within the deadline of this announcement, the reference letter.</li> <li>• copy of any other qualifications or publications that the candidate deems relevant to the course (typewritten works are permitted)</li> </ul>
<b>Test examinations EU Candidates</b>	<b>Qualifications, Written test and Interview</b> Selection will be performed through an <b>evaluation of the qualifications presented, a written test</b> in English or in Italian (on a theme of management) <b>and an interview</b> . The Board will award a score out of one hundred, from 1 to 100.

**Written test**—maximum score possible: **30**

The research program must focus on a topic inherent in the subject areas of the PhD in management, namely: management of Innovation, management of Health and management of Sustainability.

The program must be three years in development and include in detail:

- a. title of the research;
- b. scientific assumptions and literature references related to the theories and approaches that the research is intended to inspire;
- c. overall purpose, goals, and expectations/questions guiding the research;
- d. experimental and data analysis methodologies to be adopted;
- e. brief plan of development of the research, with the description of the main steps.

The candidate's research program will be evaluated in terms of:

- knowledge and proper application of relevant theories and literature;
- Coherence, feasibility and robustness of the research approaches and methods proposed;
- Originality and innovativeness of the research;
- clarity of exposition;
- relevance to the research lines of the Institute of Management of the Scuola Superiore Sant'Anna of Pisa.

At the end of the evaluation, the Commission will formulate a synthetic judgment and will assign a vote in thirtieths.

Candidates who have obtained a score not lower than 21/30 in the evaluation of the research program will be admitted to the following interview.

Candidates will not be present during the evaluation of the titles.

**Assessment of qualifications** - maximum score possible: **30**

The Examining Board will assess the CV of studies and any other scientific qualifications submitted. On completion of the assessment, the Board will express a concise judgement and award a score out of thirty.

Those candidates obtaining a score of at least 21/30 in the written test and in the assessment of qualifications phase will be accepted for interview.

The School will notify those candidates selected for interview in a timely manner of the day and time of the same, as well as of the score received in the assessment of qualifications phase, by writing to the email address specified in the application.

**Candidates are not required to be present during the assessment of qualifications.**

**Interview**—maximum score possible: **40**

The interview will consist in a general discussion including about the qualifications submitted and the written test, as well an oral test to verify the knowledge of a foreign language chosen by the candidate out of English, French, Spanish or German.

Candidates obtaining a score below 28/40 in the interview will be excluded from the merit ranking list.

In special cases, to be subjected to the opinion of the Board, the interview may be conducted as a video conference (using Skype). In this case, the identity document used in the online application form must be shown before the start of the test in order to enable identification of the candidate. It is in any case the candidate's responsibility to make sure that required hardware (PC, webcam) and software are available and that there is a reliable internet connection.

70/100 is the minimum score for being added to the general merit ranking list.

For candidates having equal merit on the general merit ranking list, preference will be given to the younger candidate.

The School will notify only scholarship holders of their admission to the School, using the email address given in the application; the said scholarship holders will be required to confirm their acceptance by responding within 7 days, on pain of forfeiture and awarding of the position to the first suitable candidate on the ranking list.



<b>Test schedule</b>	The dates of the tests will be published on the website: <a href="http://www.santannapisa.it/it/formazione/phd-management-innovation">http://www.santannapisa.it/it/formazione/phd-management-innovation</a>
<b>Information</b>	<a href="mailto:info-phdmanagement@santannapisa.it">info-phdmanagement@santannapisa.it</a> phone: +39.050.882.608