

Rector's Decree No. 86/2019  
Modified with Rector's Decree No. 148/2019

**CALL FOR APPLICATIONS**  
**Higher Education Course in**  
**"High Tech Entrepreneurship" 2018-2019**

**In partnership with Regione Toscana**  
**POR FSE 2014-2020 – Asse C – Attività C.2.1.2.b**

**Art. 1**  
**Start up**

The Sant'Anna School of Advanced Studies of Pisa has activated the first edition of the Higher Education Course in "High tech Entrepreneurship", pursuant to art. 3 of the Charter. The course will be held from March 2019 to May 2019 at the Sant'Anna School of Advanced Studies in Pisa and Pontedera and will consist of 8 modules for a total of 20 hours. The course will be held in English if there are foreign participants.

The course is part of the "Tuscan Start-Up Academy 4.0" project sponsored by Regione Toscana (POR CRO FSE 2014-2020) with D.R. n.17833 of 29/10/2018 which provides the organization of courses on **entrepreneurship** in academic field, on fundraising for research activities and issues related to Industry 4.0. This invitation complies with the D.G.R. n. 534 of 24/07/2006 regarding the inclusion of gender parameters in calls for proposals financed with regional resources; the invitation also complies with the indications provided by the D.G.R. 1343/2017 regarding the dissemination of the activities (with particular reference to the transparency of the selection rules and criteria and the methods of publication dissemination of the invitation). The project leader is the University of Siena, which co-operate with the Sant'Anna School of Advanced Studies, Scuola Normale Superiore, University of Florence, IMT School of Advanced Studies in Lucca pursuant to the ATS signed on 20/12/2018 (n ° 7499 Serie 1T).

The course is free of charge.

**Art. 2**  
**ECTS**

The Course envisages the acknowledgement of 1 European Credit Transfer and Accumulation System (ECTS) for students who attend the entire training course.

Acquiring European Credit Transfer and Accumulation System (ECTS) is subject to passing the foreseen learning test and complying with the attendance obligations envisaged of 80% of the hours.

**Art. 3**  
**Educational Objectives**

The main objective of the Course is the acquisition of skills on entrepreneurship and business creation by students and young researchers.

#### **Art. 4 Recipients**

The Course is intended for the following main recipients:

- First-level graduates, enrolled at Tuscan universities, who have already achieved at least 120 credits;
- Second-level graduates, enrolled in master's degree courses at Tuscan universities;
- Graduated who have obtained the qualification no longer than 24 months at Tuscan universities;
- Students enrolled in an I or II level master's degree at Tuscan universities;
- Holders of an I and II level master's diploma obtained at Tuscan universities no longer than 24 months;
- PhD candidates enrolled in a doctorate course at Tuscan universities;
- PhD who have obtained the qualification no longer than 24 months at one of the Tuscan universities;
- Post-graduate and post-doc scholars, research fellowships and fixed-term researchers working at Tuscan universities.

#### **Art. 5 Course Structure**

The course will include both lectures and training activities, such as the analysis of scientific works and practical business cases; practice exercises will also be carried out. The objectives of the course are to provide participants with an appropriate understanding of the tools needed for the analysis of the business planning process that leads to the creation of a new business (or a new project within an already established company).

#### **Art. 6 Admission requirements**

An admission application must be submitted by persons who have the requirements described in art. 4.

The above requirements are to be met at the closing date to submit applications.

The Administration may decide to exclude a candidate, at any time, with a motivated decision, if the prescribed requirements have not been met.

#### **Art. 7 Admission application**

Persons who intend to apply for admission to the Course must, by and no later than 24 March 2019:

- A. submit the application exclusively online, and ensure that the data requested are entered at the following address:  
[www.santannapisa.it](http://www.santannapisa.it), Section Advanced Education;
- B. the following documentation, in electronic format, is to be attached to the application, under penalty of non-eligibility for the Course:
  - an up-to-date curriculum vitae, prepared in the European format;
  - other documents required for the evaluation of the application (description of the motivations for the application and entrepreneurial or career path planned, business project if any)
  - a currently valid identity document.

Applications received after the deadline or submitted in a form other than the form indicated in this article, for whatever reason, will not be considered.

Falsification of documents and fraudulent statements are punished in accordance with the Italian Criminal Code and the special applicable laws, Art. 75 and Art. 76 of Presidential Decree (D.P.R.) No. 445/2000.

The Institution may monitor the truthfulness of the statements provided and the documents submitted at any time during the procedure, even after the Course has started, and request the original documents to be submitted. In the case of false statements the Institution may decide, at any time, to exclude candidates from the selection procedure, based on a motivated decision issued by the Rector, without prejudice to the resulting criminal liability.

### **Art. 8 Selection of candidates**

The selection is made by a special Committee appointed by a decision issued by the Rector on the basis of the educational qualifications presented and the information entered in the online application form.

The Committee selects the candidates on the basis of the following parameters:

- |   |                |
|---|----------------|
| a) Educational Qualification and Educational experience .....             | 40/100         |
| b) Motivation and entrepreneurial or career path planned by the candidate | 50/100         |
| c) Business project   | 10/100         |
| <b>TOTAL</b>  | <b>100/100</b> |

The first 50 persons in the ranking are admitted to the Course.

The younger candidate will have precedence in the case of ex-aequo.

A Decision issued by the Rector duly approves the selection documents, as well as the merit ranking and the successful candidates are announced at the end of the selection, subject to the condition of verifying the requirements and the educational qualifications stated, as indicated in art. 5 of this call for applications.

The educational qualifications gained at an Italian University or University Institute or gained at a foreign University or University Institute of equal standing are assessed by the selection Committee that reserves the right to request possible supplementary documents/information.

The merit ranking will be published on the Institution's website ([www.santannapisa.it](http://www.santannapisa.it)) and notified by e-mail exclusively to the persons who will be admitted to the Course.

If attendance to the Course is waived, further persons may be admitted according to the ranking order, even though classified after the 50° position.

### **Art. 9**

#### **Educational Qualification issued**

At the end of the Course the Sant'Anna School of Advanced Studies will issue a certificate of attendance with value to the extent permitted by law, and with the details of the ECTS obtained to the students who attended at least 80% of the lessons, and passed the foreseen assessment tests.

### **Art. 10**

#### **Person responsible for the competitive entrance examination procedure, personal data processing and prevention of corruption measures**

Under the art. 5 of the Act n. 241/90 and ff.mm., the person in charge of the competition procedure is Mrs. Elena Cambi, Head of the U.O. Higher Education - Sant'Anna School of Advanced Studies - Via Maffi 27, 56127 Pisa - tel. 050/882645 - fax 050/882633 - e-mail: [altaformazione@santannapisa.it](mailto:altaformazione@santannapisa.it).

Sant'Anna School of Advanced Studies (hereinafter the "School"), as Data Controller, under the article 13 of the EU General Data Protection Regulation n. 679/2016 and under the Italian Legislative Decree 30 June 2003 ("Privacy Code regarding the protection of personal data") with regard to the processing of personal data, and on his behalf, the authorized internal processor is Mrs. Roberta Chiordi, [roberta.chiordi@santannapisa.it](mailto:roberta.chiordi@santannapisa.it). Other employees of the UO Alta Formazione office and Didactical Office, other Training Education Course / Master Course coordinator, and evaluation committees members will be instructed and authorized to the data processing.

Your personal data (e.g. name, surname, contact information, and all the data filled in the above forms) will be processed by the School in order to:

- Proceed this competition test
- Create the career record.

The legal basis of the data processing are the performance of a contract (article 6 sub b Reg. EU 679/2016), and public interest (art. 6 sub e) Reg. EU 679/2016).

In addition, we will automated process your personal data to pursue the **above-mentioned** public purposes as well as we will process your anonymized data for statistics.

It is assured that your data will be processed in compliance with the principles of correctness, lawfulness, transparency, and Public Administration efficiency under the European and national legislation on the topic (Reg. EU 679/2016 and Legislative Decree 196/2003) for an unlimited period as stated in the "Massimario di conservazione" Act of the School. As data subjects, you shall have the right to obtain at any time confirmation as to whether or not personal data concerning them exist, to be informed of the content and source of such data, to check their accuracy and request integration, updating or rectification, as well as to have the processing of your personal data restricted and any unlawfully processed data erased, made anonymous or blocked. You shall exercise your rights, submitting your request to the Sant'Anna School Office U.O. Alta Formazione, Via Maffi, 27 – 56127 Pisa, e-mail: [altaformazione@santannapisa.it](mailto:altaformazione@santannapisa.it), as well as to the following e-mail address: [privacy@santannapisa.it](mailto:privacy@santannapisa.it). You may also lodge a complaint to «Italian Data Protection Authority».

For further information, please, contact the School «Data Protection Officer», e-mail address: [dpo@santannapisa.it](mailto:dpo@santannapisa.it).

The Sant'Anna School of Advanced Studies operates in compliance with the legislation on the prevention of corruption (L.190 / 2012)