

PURSUANT TO ART. 18, SUBSECTION 1, OF ITALIAN LAW 240/2010, selection of one professor (level 2), FOR THE Academic discipline 13/B2 Management (SETTORE CONCORSUALE 13/B2 ECONOMIA E GESTIONE DELLE IMPRESE) SUBJECT AREA SECS-P/08 Management (SETTORE SCIENTIFICO DISCIPLINARE SECS-P/08 Management) at the institute of MANAGEMENT - ACADEMIC CLASS OF social SCIENCES, issued by rector DECREE NO. 374 DATED 04/08/2014, PUBLISHED ON THE SITE OF THE Ministry of Education, UNIVERSITY and Research ON 04/08/2014, NOTICE OF WHICH WAS PUBLISHED IN THE Gazzetta Ufficiale - 4° Serie Speciale "Concorsi ed Esami" NO. 67 DATED 29/08/2014.

MINUTES OF THE PRELIMINARY MEETING

The Review Committee for the selection of one professor (level 2) for the academic discipline 13/B2 Management (Settore Concorsuale 13/B2 Economia e Gestione delle imprese) Subject Area SECS-P/08 Management (Settore Scientifico Disciplinare SECS-P/08 Economia e Gestione delle imprese) at the Institute of Management - Academic Class of Social Sciences of the Scuola Superiore di Studi Universitari e di Perfezionamento Sant'Anna di Pisa, nominated by decree No. 471 of 24/09/2014 by the Rector, consists of:

- Prof. Giulio Bottazzi, Full Professor of Economic Policy (13/A2) at the School member of the Recruitment Committee
- Prof. Marco Frey, Full Professor of Management (13/B2), designated expert by the Institute of Management ; Scuola Superiore Sant'Anna;
- Prof. Luca Ferrucci, Full Professor of Management (13/B2) at the University of Perugia;
- Prof. Salvatore Torrisi, Full Professor of Management (13/B2) at the University of Bologna;
- Prof. Inaki Heras Saizarbitoria, Basque Country University;

Prof. Konstantinos G. Zografos, Chair Professor, Department of Management Science, Lancaster University

convened for the first time, via teleconference, on October 31, 2014, at 2 p.m. from the following locations:

Prof. Marco Frey located in Pisa , connected via e-mail: frey@sssup.it.

Prof. Giulio Bottazzi located in Pisa , connected via e-mail: giulio.bottazzi@sssup.it

Prof. Luca Ferrucci located in Perugia , connected via e-mail: luca.ferrucci@unipg.it.

Prof. Salvatore Torrisi located in Rimini , connected via e-mail: torrisi@unibo.it.

Prof. Inaki Heras Saizarbitoria located in San Sebastian, connected via e-mail: inaki.heras@ehu.es

Prof. Konstantinos G. Zografos located in Lancaster , via e-mail: k.zografos@lancaster.ac.uk

The draft of the minutes that follow, was agreed on and approved by members of the Committee.

Prof. Marco Frey was nominated as Chairperson and Prof. Giulio Bottazzi as Secretary.

Pursuant to art. 5 paragraph 2 of Legislative Decree no. 1172/1948, each member declared that they had no kinship or affinity up to the fourth grade with any of the other members and that there were no reasons for abstention in relation to art. 51 of c.p.c.

The Committee then reviewed the call (published on the School website http://www.sssup.it/context_elenco.jsp?ID_LINK=3291&area=6&id_context=49167 as well as Regulations of the School that regard calls for level 1 and level 2 professors (Art. 18 of Law 240/2010

http://www.sssup.it/UploadDocs/19316_Regolamento_per_la_disciplina_della_chiamata_dei_professori_di_prima_e_seconda_fascia_in_attuazione_degli_art__18_e_24_della_Legge_240_2010.pdf), and carried a motion that the committee's work could be undertaken via videoconference only for the current meeting and that work should terminate by 12/02/2015 (*four months from the date of the nomination decree*). The Committee ascertained that Personnel Office communicated that a total of 4 applications have been received and that one candidate has been admitted with reserve to the present selection because he is a scholar permanently employed in research or teaching activities at university level outside Italy in a position whose equivalence to those required in the call has to be evaluated by the Ministry (according to ministerial Decree D.M. 236/2011).

The Committee agreed, based on the regulations for the call for professors, that they should assess the scientific publications, curriculum and didactic activities of the applicants on the basis of criteria established during the course of the present meeting, making reference to the criteria for the academic and scientific profiles required for access to the teaching staff of the School, as established by the Recruitment Committee and outlined in art. 1 of the call and with respect to the following general criteria:

The scientific profile of the candidate with reference to the best national and international standards, and in particular as regards scientific production;

Organization, management and coordination of research groups and participation in national and international research projects;

Scientific collaboration with other universities, and with public and private organizations both in Italy and abroad;

Previous didactic activity including teaching in and coordinating training programs of high quality research at universities and colleges, with particular attention to experience abroad or in international contexts;

Once the assessments have been completed, the Committee through a resolution passed by a majority of the members, identifies the most qualified candidate to fill the post. In the event of an equal number of votes, the President shall cast the deciding vote.

The Committee then establishes the criteria that it adopts for the evaluation of scientific publications, curriculum and of teaching experience of the applicants.

1. For the assessment of the didactic activity the Commission will take account of:

- a) number of courses/ modules taught and continuity of teaching activities;
- b) coordination of teaching and/or training activities;
- c) teaching activities, regarding both tutorials and mentoring of students, including activities relating to the preparation of theses for Master's degree and PhD.

2. Publications will be assessed along with texts accepted for publication in accordance with regulations as well as the essays included in collective works and articles published in journals in paper or digital format, with the exception of internal notes or departmental reports. The overall consistency of the scientific production of the researcher shall be assessed, the intensity and the temporal continuity of such production, with the exception of periods of involuntary removal from the research with particular reference to parental functions - such periods should be adequately documented.

The evaluation of scientific publications will be carried out on the basis of the following additional criteria:

- a) originality, innovation, methodological rigor and relevance of each publication;
- b) coherence of each publication with the specific profile of a university professor of the second level with closely related interdisciplinary subjects;
- c) scientific relevance of each journal / publisher and its impact factor within the scientific community;
- d) analytical determination, on the basis of guidelines recognized by the relevant international scientific community of the individual contribution of the researcher in the case of works carried out in partnership;
- e) the Commission also makes use of the following indicators, with reference to the start date of the assessment:

- 1) the total number of citations;
- 2) the average number of citations per publication;
- 3) combinations of the above parameters to increase the impact of the candidate's scientific production (Hirsch index or similar).

3. In the assessment of the scientific research, the Commission will take account of:

- a) organisation, leadership and coordination in national and international research groups or participation in them

b) participation as a speaker in national and international conferences;

c) national and international awards for research activities;

The Commission will pay particular attention to the scientific output produced by the candidates after the date of expiry of the call under which they obtained the eligibility (Abilitazione) in order to check the continuity of their scientific production.

The Committee decides not to invite candidates to hold a seminar open to all teaching and research staff of the School.

The Committee examines the list of candidates admitted to the procedure (Annex 1) and each member of the committee declares that they are not:

- a relative, or similar, to the fourth degree with the candidate (as per Art. 5 paragraph 2 of Legislative Decree no. 1172/1948);
- in a situation of incompatibility with the candidate (as per articles 51 and 52 of the Code of Civil Procedure).

The Committee decides to reconvene on November 21, 2014, at 9.00 a.m. in order to assess the scientific publications, curriculum and of teaching experience of the candidates.

At the end of the meeting, the Chairperson will sign the minutes and will send them to the Personnel Office who will then make public the criteria and procedures for the assessment of publications and qualifications.

Those Committee members connected via video conference agreed to send an email to the Chairperson indicating their approval of these minutes.

The meeting was adjourned at 3.00 pm

Read, approved and signed,

THE COMMITTEE

Prof. Marco Frey - President

A handwritten signature in black ink, appearing to read 'Marco', with a stylized flourish extending to the right.

Prof. Giulio Bottazzi - Secretary

Prof. Luca Ferrucci - Member

Prof. Salvatore Torrisi - Member

Prof. Inaki Heras Saizarbitoria - Member

Prof. Konstantinos G. Zografos - Member